

## Opening Prayer

World Communications
Day 2019

# Monsignor FERNANDO FERRARESE

Pastor of Immaculate Conception, Astoria







#### **WILLIAM MAIER**

Chief Executive Officer DeSales Media Group

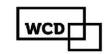


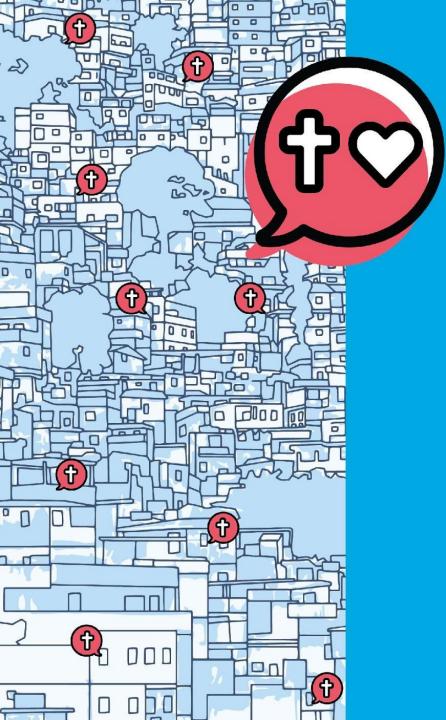




Vicar for Communications, Diocese of Brooklyn President and Chairman, DeSales Media Group







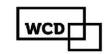
Growing the Catholic Church Through the Power of the Story

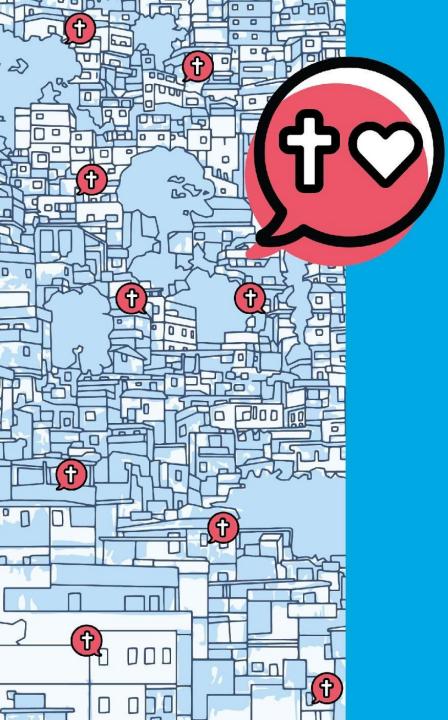


#### VITO FORMICA

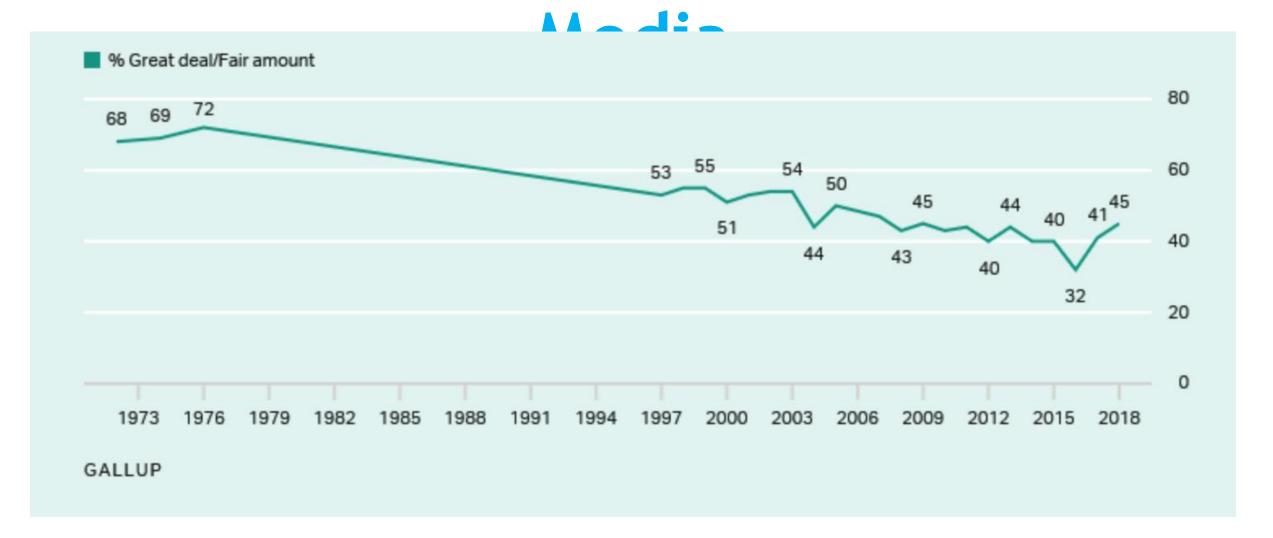
Executive Director of News and Content Development DeSales Media Group | Diocese of Brooklyn

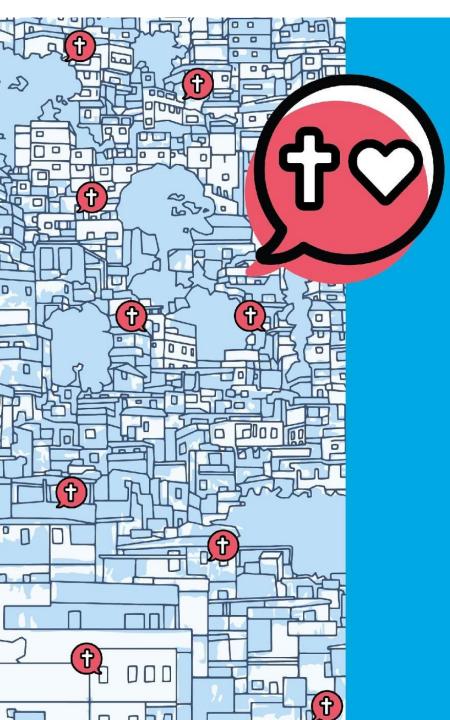




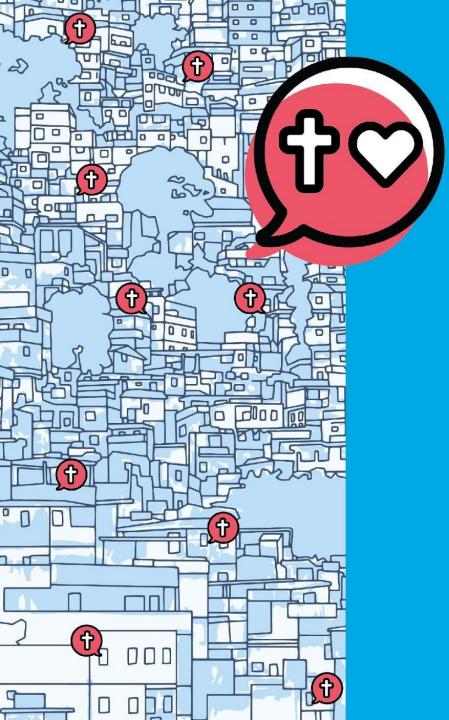


#### Americans' Trust in Mass





- It's extraordinary, unusual, compelling
- Informs, inspires, initiates action
- Has strong elements
- Easy access for reporters



#### Contact Us







newstips@desalesmedia.org

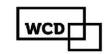


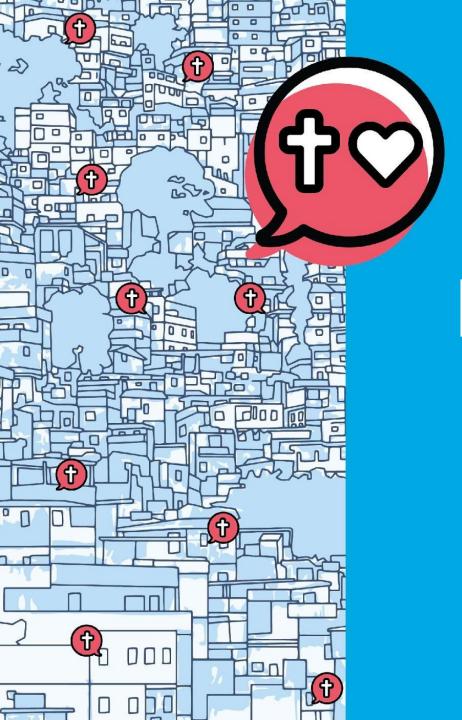
718-517-3122



Director of Communications and Press Secretary DeSales Media Group | Diocese of Brooklyn







# Pitching a Story

#### New York

The New York Times

#### Becoming Catholic as the Church Grapples With Scandal

#### 'You'll Always Have a Home Here With Us'

#### By RICK ROJAS

On the night before Easter, a group of soon-to-be Catholics stood in flowing white robes holding candles, waiting to be summoned by the cardinal. One by one, under the cathedral's soaring ceiling and stained glass windows, he dabbed oil onto their foreheads, praying, "Be sealed with the gift of the Holy Spirit."

The Roman Catholic Church is an institution roiled by scandal. Its handling of an epidemic of child sex abuse has brought scrutiny from law enforcement and undermined the moral authority of bishops, who have struggled to assuage followers whose confidence in the church, and in them, has eroded.

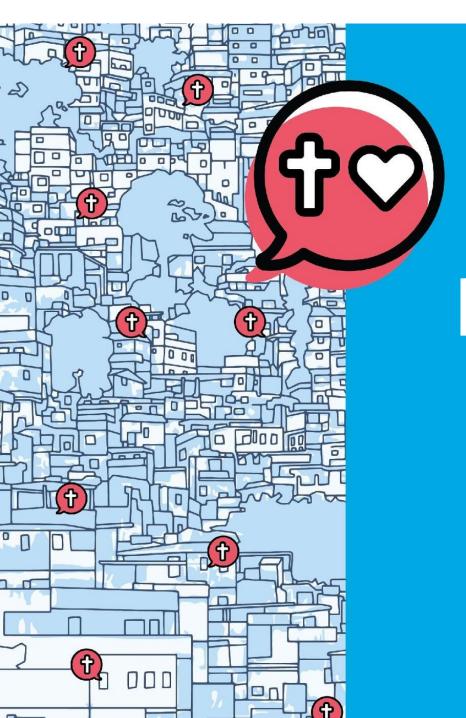
But those lined up weren't thinking about that.

"Welcome to fullness in the church," Cardinal Joseph W. Tobin, the archbishop of Newark, told the 15 people converting to Catholicism — known as cate-



### How to Pitch a Story

- Reach out a few weeks in advance
- Look out for what's unique
- Find a memorable story



# Pitching a Story



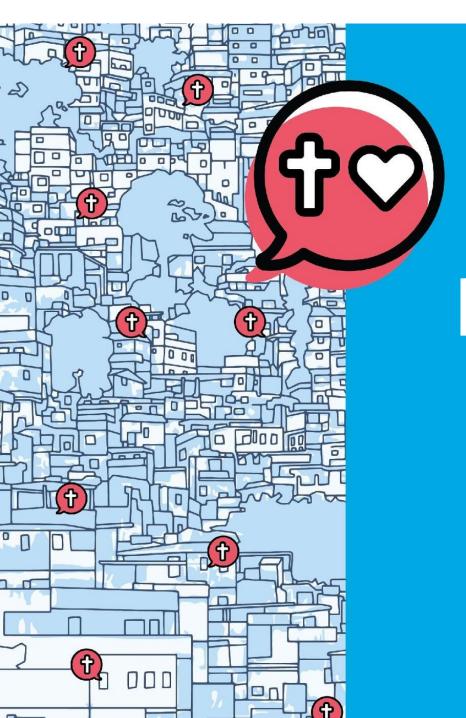
Diocese of Brooklyn

MATH BEE
WINNER

On New York 1

### How to Get Coverage

- Take pictures
- Shoot video horizontally
- Make mental notes



# Pitching a Story

#### **Press Office**

DIOCESE OF BROOKLYN

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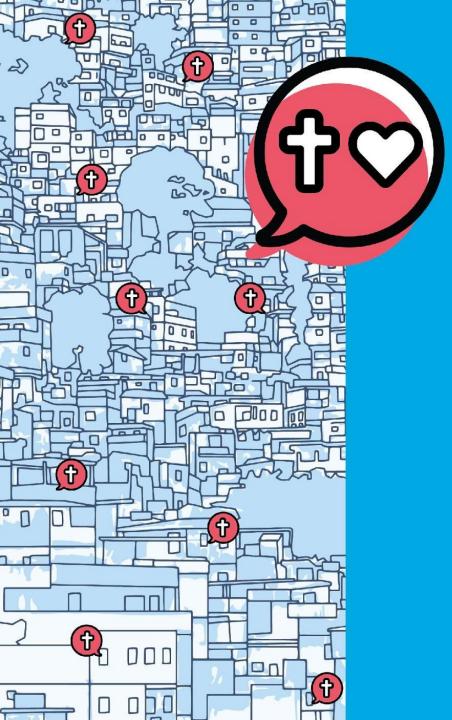


#### LEN CAMPOREALE

Director of Marketing and Digital DeSales Media Group







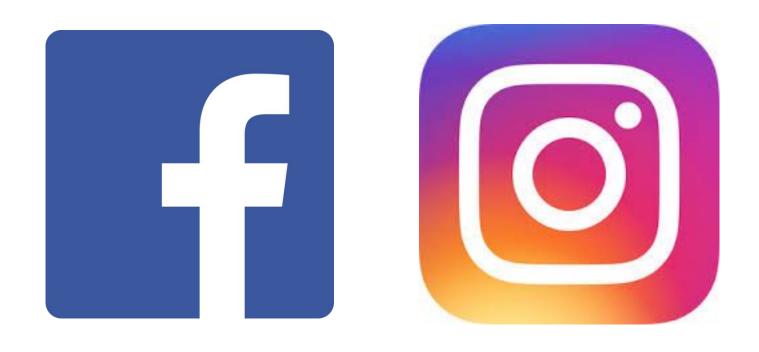
# How to Share Your Story



"No one who lights a lamp hides it away or place it [under a bushel basket], but on a lampstand..."

- Luke 11:33

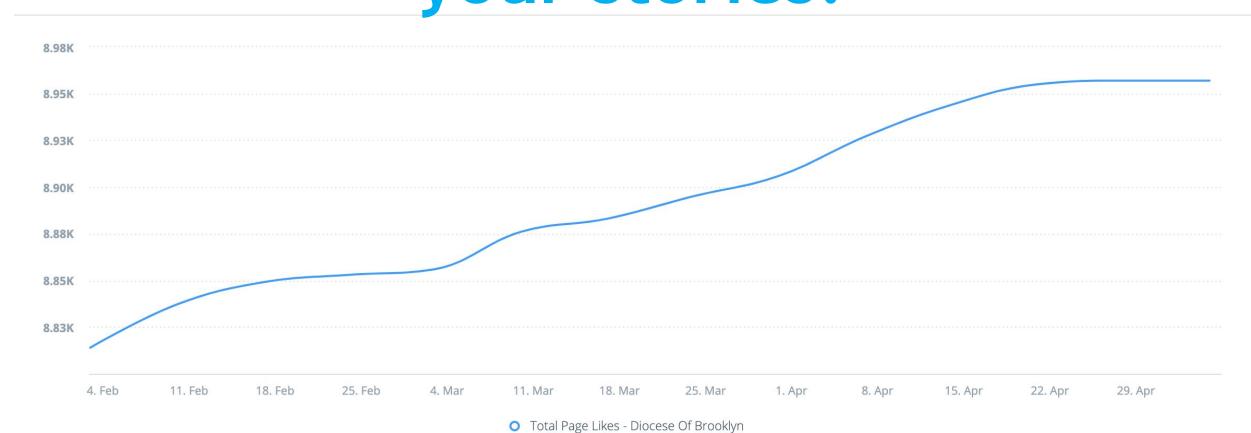
## How Do I Choose Where to Tell My Story?



#### Create Shareable Video

- Commit 2 hours every 3 months
- Film at 1 central location
- We'll email you to schedule time

# Are more people listening to Total Page Likes Your stories?



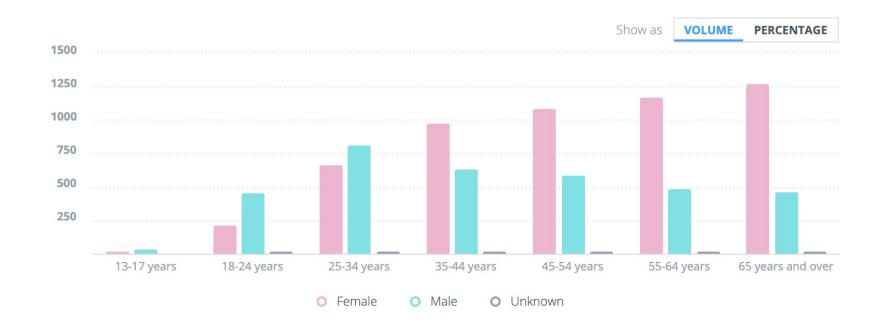
## Who's listening to your story?

Page Fans By Gender And Age

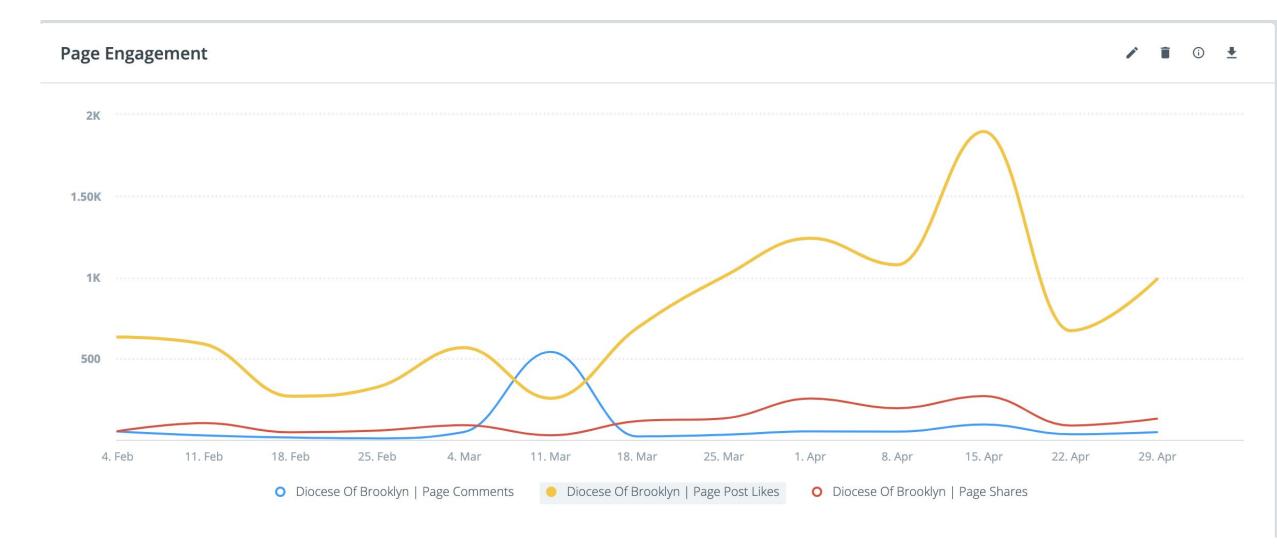


#### **DIOCESE OF BROOKLYN**

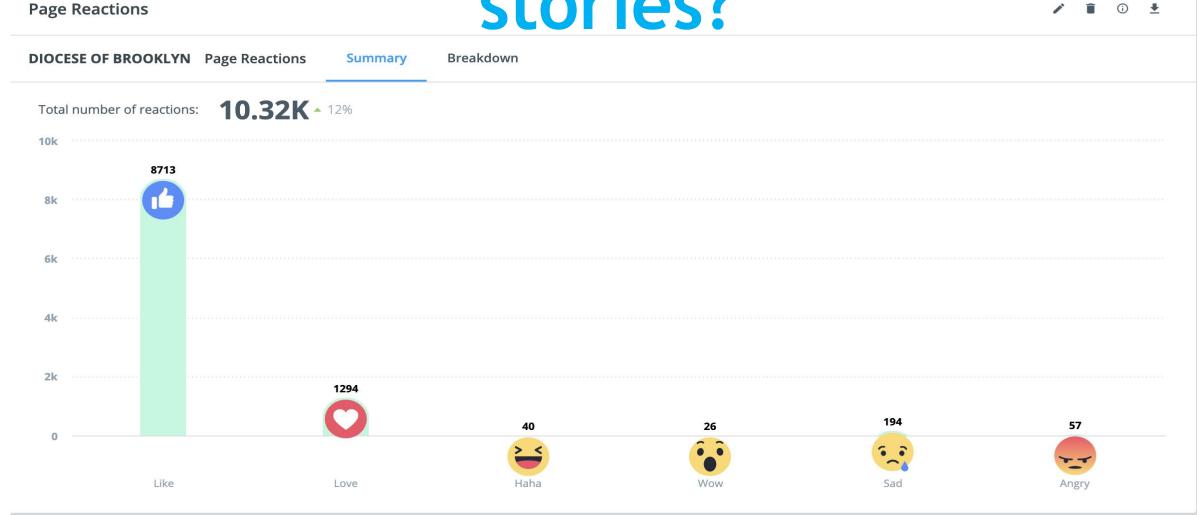




## Are more people engaging?



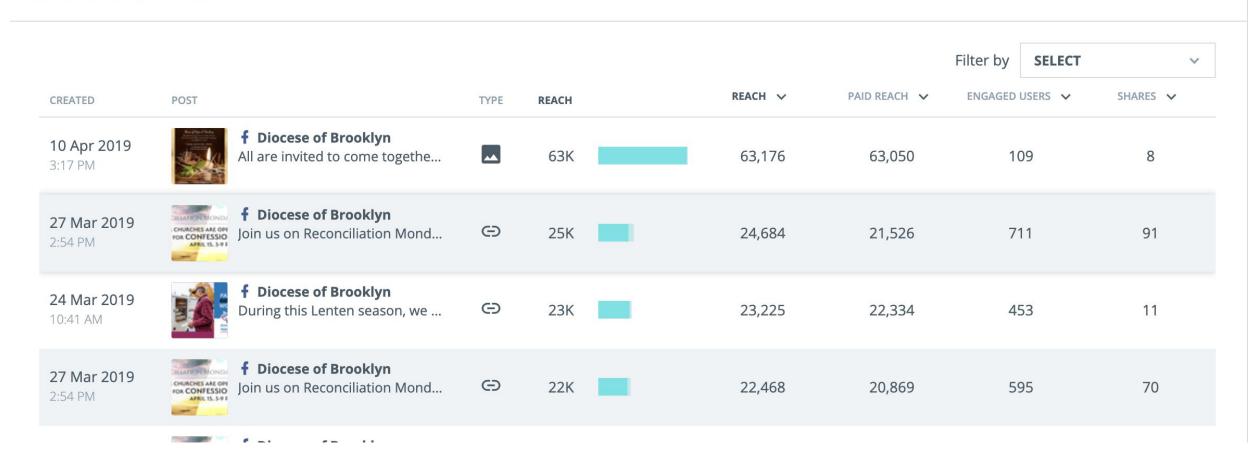
# How do they feel about your stories?



#### Which stories were shared?

(1)

#### **Content Performance**





#### FATHER JOHN GRIBOWICH

MBA Candidate, UC Berkeley DeSales Media Group





# To be a GOOD STORYTELLER is to be a GOOD LISTENER

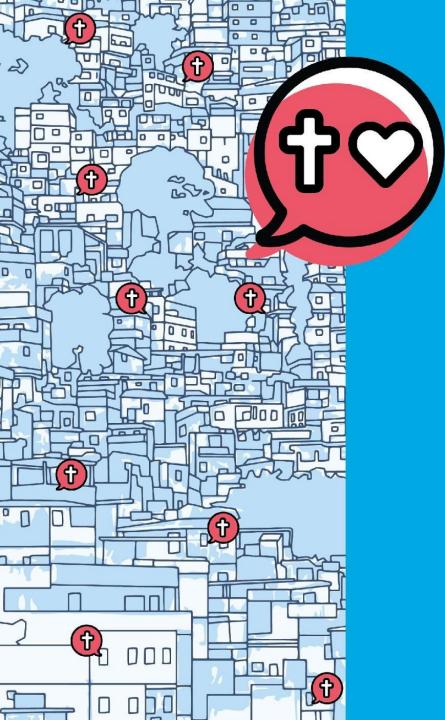
#### You Win When Your Audience:

Remembers what you said, because you touched them Is compelled by what you said, because it made sense

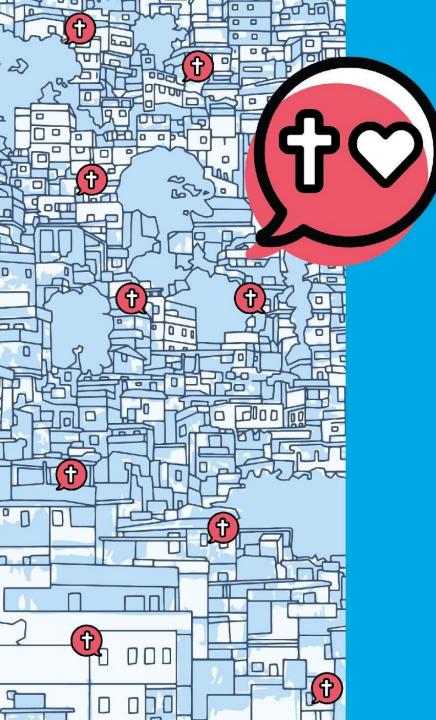
**Understands** what you said, because it was **clear** 



# To be a GOOD STORYTELLER is to be a GOOD LISTENER



Growing the Catholic Church Through the Power of the Story



# How to Build Communities



#### **WILLIAM MAIER**

Chief Executive Officer DeSales Media Group





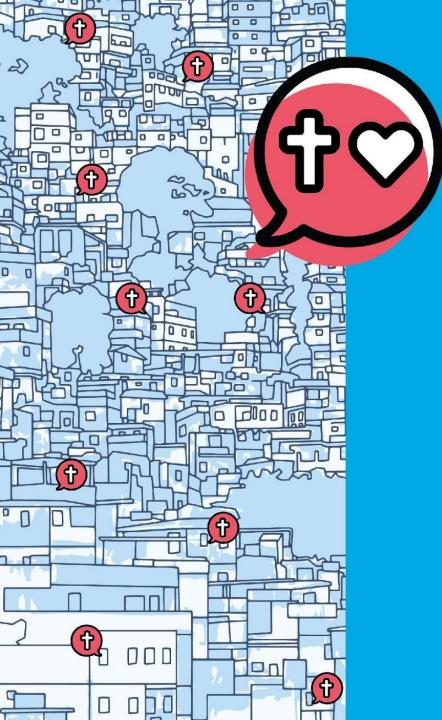


# The Most Reverend NICHOLAS DIMARZIO PH.D., D.D.

Bishop of Brooklyn





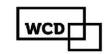


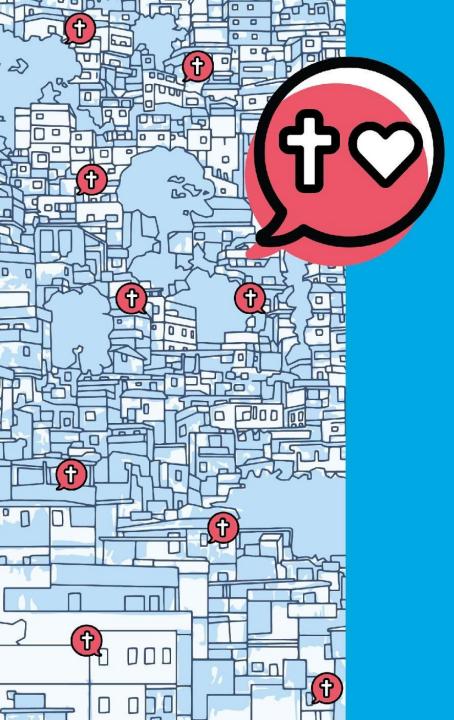
St. Francis de Sales Distinguished Communicator of the Year 2019

# Monsignor SEAN G. OGLE, V.F.

St. Francis de Sales Distinguished Communicator 2019







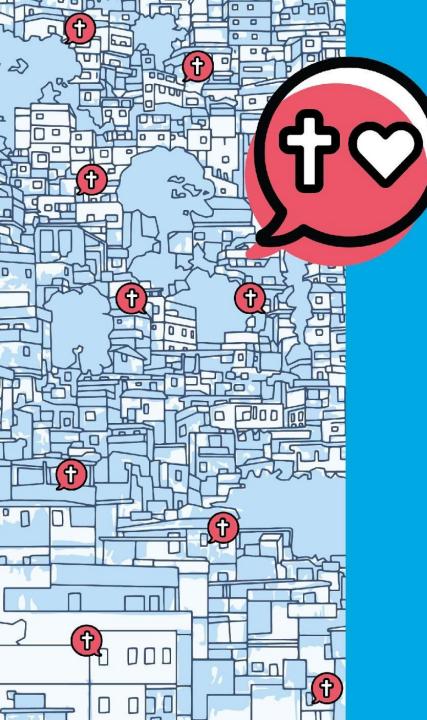
## Keynote Address

## Monsignor SEAN G. OGLE, V.F.

Pastor of Our Lady of Mt. Carmel, Astoria







## Thank You



